

## WOMEN IN SOLAR

([HTTPS://ISSUU.COM/EQINTERNATIONAL/DOCS/WOMEN IN SOLAR\\_1\\_/29?FF](https://issuu.com/eqinternational/docs/women_in_solar_1_/29?ff))

([HTTPS://ISSUU.COM/EQINTERNATIONAL/DOCS/WOMEN IN SOLAR\\_1\\_/17?FF](https://issuu.com/eqinternational/docs/women_in_solar_1_/17?ff))

DECEMBER 2019

EQINTERNATIONAL



SEE M

### Ms. Sireesha Y Head Commercial department

Sireesha, began her career in Solar over two decades ago; a meticulous planner – she is responsible for invoicing, accounts and banking-related functions at the firm. Sireesha can be described best as a silent, Solar powerhouse. She began her career in this industry over 2 decades ago, with Photon Energy systems as a Quality Control technician; Over the years, she took on responsibilities on the shop floor, as a production manager and store manager. In 2002, she joined NEST – Noble Energy Solar Technologies to perform cross-functional roles across the R&D spectrum. Sireesha Y was part of Fourth Partner Energy's founding team in 2010, after a short sabbatical following the birth of her son. The return to the Solar sector was homecoming to a lady whose career path traced the industry's growth path in India. At 4PEL, she took on the role of Assistant Manager, Operations after which she moved into the Finance & Accounting to head the firm's Commercial department. A woman who dons many responsibilities – she loves spending time with her family and son; and her favourite pastime is cooking and feeding hungry mouths. Head over to 4PEL's Hyderabad office for a chat with this dynamo or to sample her mouth-watering homemade 'pulusu'.

#### Company Profile

Fourth Partner Energy is India's largest distributed solar energy firm focusing on building and financing solar projects for commercial, industrial and government entities. We are a full-services Renewable Energy Services Company (RESCO) that offers end-to-end capabilities including Evaluation, Design, Planning, Procurement, Construction, Operation, Maintenance and Financing of critical solar infrastructure. Fourth Partner Energy is backed by TPG's The Rise Fund which invested \$70mn in the Hyderabad headquartered firm, in June 2018. With an operational portfolio of 200 MW installed capacity across 23 states currently, the firm has now embarked on its journey to expand beyond distributed solar and into a variety of clean energy solutions, including storage and EV charging infrastructure. Our firm has a pan-India presence with its headquarters in Hyderabad and offices in 10 other cities including Pune, Gurgaon, Mumbai, Bengaluru, Kolkata, Chennai, Coimbatore, Jaipur, Ahmedabad, and Ranchi. We have also commenced international operations in 5 South East Asian markets this year. We have executed projects for marquee clients like Hindustan Unilever, Coca Cola, Pepsi, Walmart, Schneider, Skoda, Ferrero, Airtel, D-Mart and ICICI Bank. In our 9 years since inception, we have helped reduce India's annual dependency on coal by over 1.3 lakh tons, carbon emissions by 2.8 lakh tons – an equivalent of planting around 1.3 crore trees.

## Ms. Jignasa Jani Visaria

### Head - Renewable Capital

Jignasa is Fourth Partner Energy's in-house financial wizard. In Mumbai's investors and banking circuit – she is recognized as a force to be reckoned with, in the Renewable Energy financing realm. She heads our Corporate Development (newly christened 'Renewable Capital') Department. At Fourth Partner Energy, Jignasa is responsible for evaluation and pricing formulation for RESCO proposals, vetting of documents, ensuring risk-mitigation amongst clientele, debt fund-raising, fund management and Forex & Credit rating. A Thorough Taskmaster, Jignasa's strength lies in her sheer perseverance and attention to detail – traits she expects from each member of her team as well. Her exposure to the Solar industry began in September 2017, when she joined Fourth Partner Energy's CD team in Mumbai. She brought with her over 12 years of experience in the Finance sector, having worked with eminent lenders like Development Credit Bank, HDFC Bank and Yes Bank. Jignasa has spear-headed 4PEL's fund-raising and debt-raising endeavours in the past 28 months; she is also one of the youngest members of Fourth Partner Energy's Executive leadership committee. She is an avid traveller, loves to read and enjoys spending time with her family, especially bonding with her son. Jignasa has also been instrumental in driving HR Policies that empower women in Fourth Partner Energy like ensuring flexible work timings, work-from-home options, mentorship programs and special maternity benefits. The firm ensures gender diversity, wage parity and equal opportunity in hiring.

#### Company Profile

Fourth Partner Energy is India's largest distributed solar energy firm focusing on building and financing solar projects for commercial, industrial and government entities. We are a full-services Renewable Energy Services Company (RESCO) that offers end-to-end capabilities including Evaluation, Design, Planning, Procurement, Construction, Operation, Maintenance and Financing of critical solar infrastructure. Fourth Partner Energy is backed by TPG's The Rise Fund which invested \$70mn in the Hyderabad headquartered firm, in June 2018. With an operational portfolio of 200 MW installed capacity across 23 states currently, the firm has now embarked on its journey to expand beyond distributed solar and into a variety of clean energy solutions, including storage and EV charging infrastructure. Our firm has a pan-India presence with its headquarters in Hyderabad and offices in 10 other cities including Pune, Gurgaon, Mumbai, Bengaluru, Kolkata, Chennai, Coimbatore, Jaipur, Ahmedabad, and Ranchi. We have also commenced international operations in 5 South East Asian markets this year. We have executed projects for marquee clients like Hindustan Unilever, Coca Cola, Pepsi, Walmart, Schneider, Skoda, Ferrero, Airtel, D-Mart and ICICI Bank. In our 9 years since inception, we have helped reduce India's annual dependency on coal by over 1.3 lakh tons, carbon emissions by 2.8 lakh tons – an equivalent of planting around 1.3 crore trees.

